

Thriving Water Haulage Business

Available For Sale in the Heart of Niagara Region

Colliers



BUSINESS
FOR SALE: **\$149,999.00**

Colliers International Niagara Ltd., Brokerage
82 Lake Street | Suite 200 | St. Catharines | ON L2R 5X4
Tel: +1 905 354 7413 | Fax: +1 905 354 8798
collierscanada.com/niagara

ANDREW ROSELLI*
+1 905 327 7579
andrew.roselli@colliers.com

RALPH ROSELLI* SIOR
+1 905 329 4175
ralph.roselli@colliers.com
**Sales Representative*

Overview

Thriving Water Haulage Business in the Heart of Niagara Region. This established enterprise comes equipped with many investment highlights. Investing Potential with a strong customer base, essential assets, regularly scheduled routes, growth potential, and location flexibility presents an attractive opportunity.

Truck Details



2013 Freightliner Water Truck



Holds 3300 gallons of water in tank



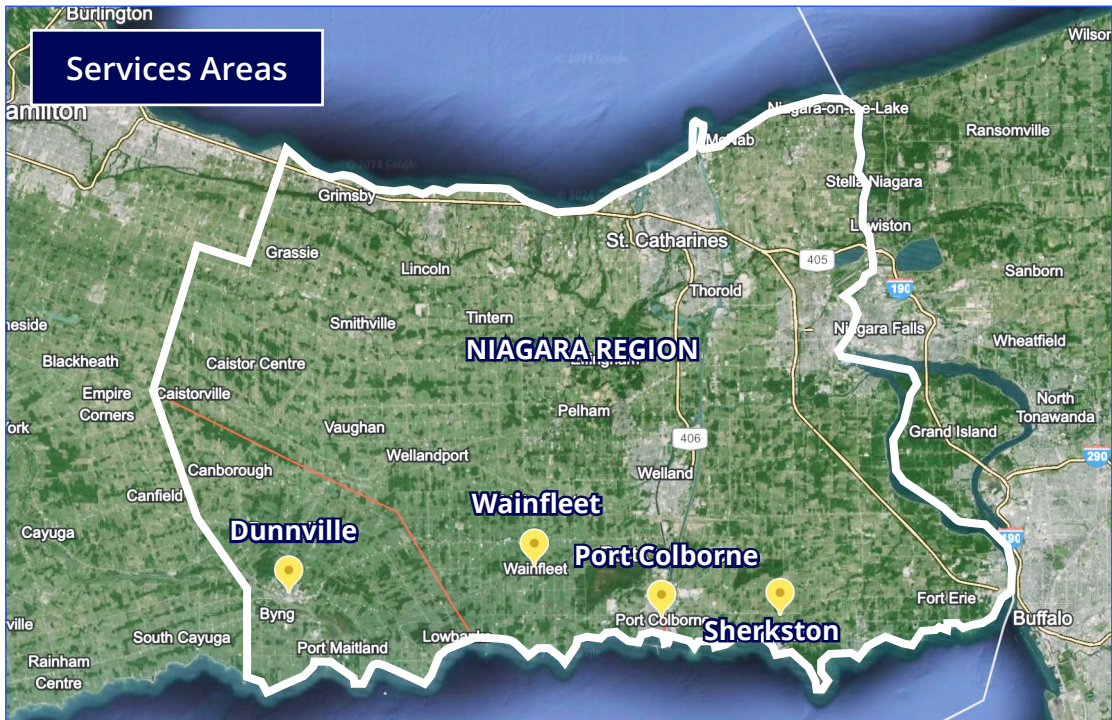
Motor is a Cummins 8.3



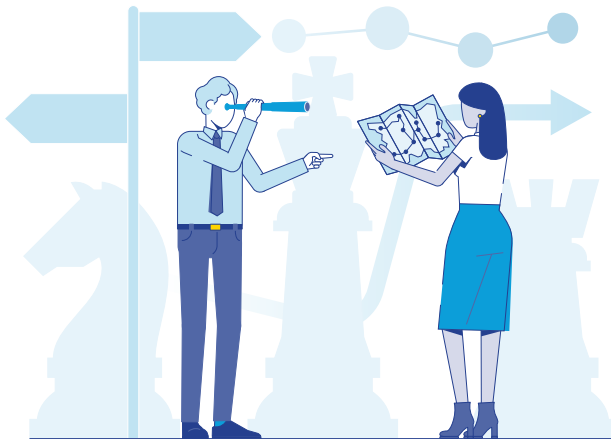
Automatic transmission 6 spd



Services mainly offer in Port Colborne, Wainfleet, Sherkston, Dunnville and many more across the Niagara Region



Investment Potential



01

Strong Customer Base

With approximately 1,000 loyal customers across residential and commercial sectors, there's a solid foundation to build upon. Investing in customer relationship management tools and targeted marketing efforts can further strengthen these relationships, leading to increased customer retention and referrals.

02

Essential Asset

The 2013 Freightliner Water Truck with a specialized water tank is a valuable asset that forms the backbone of the business. Investing in regular maintenance, upgrades, and additional equipment can enhance operational efficiency and reliability, ensuring uninterrupted service delivery to customers.

03

Regularly Scheduled Routes

Structured routes and recurring clientele provide stability and predictability to the business operations. By optimizing routes, leveraging technology for route planning, and offering flexible scheduling options, you can maximize efficiency and meet customer demand effectively.

04

Growth Opportunities

There's ample opportunity to expand the business further by tapping into untapped markets and offering additional services. Investing in market research to identify emerging trends, diversifying service offerings (such as emergency water supply, water treatment solutions, or specialized deliveries), and strategic partnerships can fuel growth and revenue diversification.

05

Location Flexibility

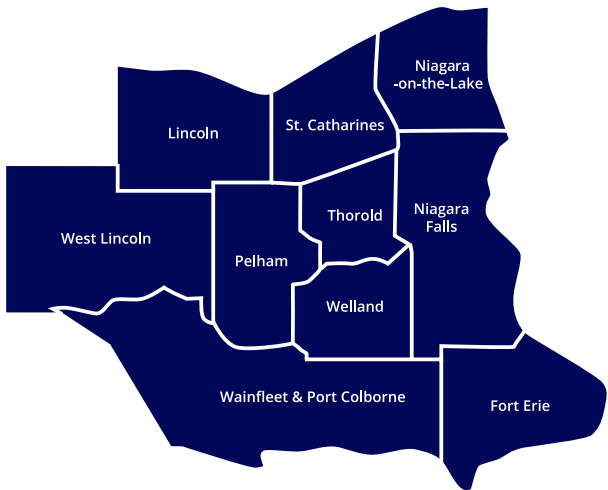
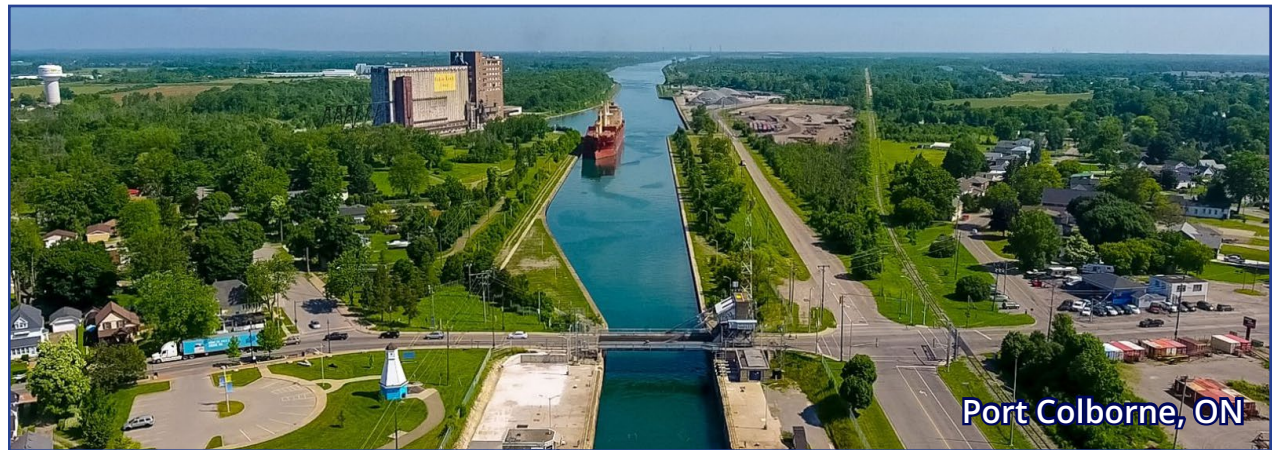
Operating without the constraints of a physical location offers unparalleled flexibility and scalability. Investing in mobile technologies, remote monitoring systems, and efficient logistics management enables the business to adapt quickly to changing market conditions and customer demands. Moreover, exploring new geographic markets or niche segments can unlock new growth opportunities.

Niagara Region **Growth**



Niagara's designation as a Canadian Foreign Trade Zone Point offers businesses the opportunity to work with a dedicated team of public and private sector experts to access information, programs and incentives that have been specifically developed to help companies initiate and improve their international trade efforts. By working with the Niagara Foreign Trade Zone, companies and suppliers that are involved in the production of products for final export to other countries can find and apply for tax, duty and tariff exemptions that can significantly improve their bottom line.

Source: <https://niagaracanada.com>



\$4.3B

Annual revenue

2B

Square feet managed

19,000

professionals

\$98B

Assets under management

66

Countries we operate in

46,000

lease/sales transactions

Statistics are in U.S. dollars. Number of countries includes affiliates. Updated March 2024

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CONTACT:

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