Claussen's Section



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COLUMBIA, S. C., SUNDAY MORNING, OCTOBER 7, 1928

DAILY, 5c; SUNDAY, 7c (ON TRAINS, 10c)

CLAUSSEN'S MODERN BAKERY OPENS DOORS TO PUBLIC TUESDAY

PLANT OPENS

Claussen's Wants Public to See Handsome New Bakery.

MUCH OF INTEREST TO ALL VISITORS

Establishment Monument to Progressiveness of Enterprising **Business Men—Guests** Will Be Taken Through Plant-Music From Orchestra.

Confident that every person who eats bread will find much to interest him in a modern bakery, and eager o give every Columbian opportunity o look over their plant, in which hey take just pride, H. H. Claussen's Sons has invited the public to visit the big plant on Green street Monday between the hours of 4 and 7 p. m., and 9 to 12 Tuesday night. The Claussen concern is one of the foremost wholesale baking new plant offers much of interest. The opening of this new Claussen plant marks another milestone in the expansion of a great and progressive industry and many Corressive industry and Sons has invited the public to visit

the expansion of a great and pro-gressive industry and many Co-lumbians will attend its house warm-ing this week. Every citizen will be the prouder of his city after a visit to the Claussen plant, whose pro-ducts are each day carrying the name of Columbia throughout the Scuth.

name of Columbia throughout the Scuth.

Claussen's bakery is a monument to faith and progressiveness and the foresight of enterprising business men, who ever have before them the will to produce the very best that can be wrought. It is a symbol f what Columbia has done and what it can do with the great natural advantage at hand.

The Claussen's are wonderful hosts and visitors will be given a genuine welcome and made to feel at home. For the housewife, there will be lessons in baking, for very likely she will see the art and touch of her kitchen outriveled by this great system which has marked an epoch in the baking world and which daily turns out hundreds upon hundreds of the most delicious and palatable bread and cakes to satisfy the most delicat tastes.

Tour of Inspection.

Every visitor will be carried on a tour of inspection of the building from basement to the top floor and the details of the baking business will be explained by competent guides.

guides.

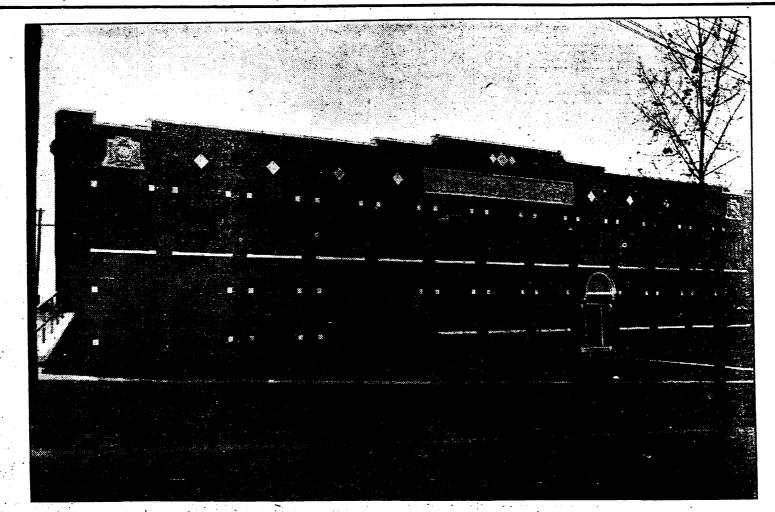
Every step in the baking of bread will be explained. It is a wonderful story of man's progress and the intricate part that machines with precision and almost human intelligence have come to play in the everyday life of the baking world.

Every housewife who visits the plant Monday, during the hours specified will find much to interest her.

her.
There will also be-a musical proram for the entertainment of the uests to be provided by an 11-piece rchestra from 4 to 7 in the after-

media at 7 ocines the positive will be specified to which the public occurring the which the public is occurring to which the public is occurred to the share of the share of

COLUMBIA HOME OF CLAUSSEN'S QUALITY PRODUCTS



Front view of the beautiful new building which houses the baking plant of Claussen's, where will be manufactured their bakery products. well known for their quality by people all over this section of the country. In the future Claussen's products will carry the name of Columbia with them wherever they go. The bakery, whose products are famous throughout six states, has a reputation of being one of the most sanitary "Public Kitchens" in the South. It will be thrown open for inspection, Monday October 8th, from 8 to 11 p. m. and Tuesday, October 9th, from 4 to 7 p. m., and from 9 to 12 midnight. All dealers, housewives and citizens generally are urged to attend the housewarming.

COLLINS MANAGER | AUGUSTA CONCERN EXPERTS BAKE BUILT NEW PLANT | CLAUSSEN'S BREAD OF PRODUCTION

Comes to Work Experienced and Trained.

LONG IN BUSINESS For Ten Years With Claussen's.

Takes Course in Bakery School.

bakeries, is well qualified for this gineering and construction depart- used by the housewife in an emer-

gram for the entertainment of the guests to be provided by an Il-piece rehestra from 4 to 7 in the after-noon and dance music from 9 to 12 midnight. During the dance program Tuesday night the orchestra will be not the modern bakery is the provided principle of the contraction of board whistlers, and the first thousand kiddies there with one of Claussen's Middie caps, also a sample cake.

After the formal opening which ends at 7 o'clock the public will be requested to withdraw to grant time for the clearing of space for dancing which will begin at 9 o'clock and to which the public is cordially invited, During the dancing light refreshments will be served to the guests.

The bakery plant is located at 1001 Green street, Columbia, "Remember the hours from 4 until 7 and from 9 until 12. Be our guest at our opening narty, Tuesday," says Claussen's. LaMotte's famous 11-piece orchestra will furnish the music and chaperones will be in attendance at the dance.

Claussen-Lawrence Company Erected Structure.

tion company, builders of the Claussen bakery plant, is a partnership J. P. Gagne of Claussen's Gives C. K. Lawrence, Jr. Mr. Claussen is a graduate of the civil engineering school of the University of Georgia After leaving college, he was with the I. L. Collins, production manager interstate commerce commission for of Columbia plant of Claussen's one year, being engaged in the enment of the Central of Georgia raise gency when she did not have time to One of the most important men road. Having made an extensive bake her own bread, little was known

Must Be Well Schooled in Their Profession.

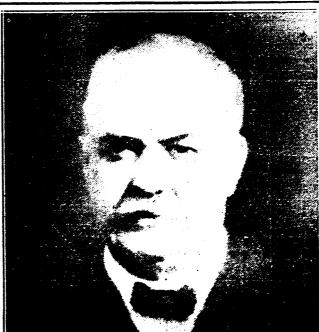
The Claussen-Lawrence Construc- IN NEW DISCOVERIES

Some Pointers on Making

of Bread.

In years gone by, when bread known as "baker's bread" was only

FOUNDED CLAUSSEN'S BAKERY



THE LATE R. H. CLAUSSEN.

It was in 1842 that J. C. H. Claussen by this time the oldest son. George,

Claussen's Bakeries **Build Reputation** On Quality Service

For Over Third of Century Name of Claussen Has Been Associated With Good Bread and Cakes. Growth of Enterprise Due to Vision, Business Acumen and Faith of Owners and Officials.

The name of Claussen has been associated in Augusta and this section with good bread and cakes for over one-third of a century, but it was not until recent years that the firm has become one of the greatest bakeries of the South and this distinction has come largely through the enterprise, vision, business accumen and faith in the firm's product as demonstrated by George F. Claussen, eldest son of the late H. H. Claussen and the senior member of H. H. Claussen's Sons.

George Claussen, as he is known by many hundreds of friends, has been well grounded in the baking business. He grew up in it and proved to be a wise son of an able father. He studied the baking business in its every angle and he learned it thoroughly. He gives painstaking care to it and he combines all the qualities enumerated above with an attractive personality, hav-

INVITE GROCERS TO VISIT PLANT

Claussen's Bakeries Set Aside Monday Night.

TO INSPECT PLANT

Want Heads Civic Clubs, Dieticians, Doctors and Others

to Come. All grocerymen and clerks, cafe

owners and clerks, lunch room stand operators and employes and drug store employes are especially invit-ed to attend Monday night at 8 o'clock the opening of Claussen's Bak-

The hakeries also extend a special invitation for Monday night to the president of the retail grocers' association, presidents of civic clubs, dectors, dieticians of hospitais, chief cooks of colleges and schools. The Bakeries have arranged a trip through the new plant for these particular groups and for the families of members of these groups Monday night.

right.

The bakery will be opened at 8 p. m. and Claussen's officials and employes will he the host of these specially invited guests. A trip through the bakery from top to bottom has been arranged so that those who are wittilly interested in good breads and how they are made may see for themselves the quality ingredients and the extreme care and rill employed by Claussen's in the manufacture of their products. Visitors will be shown where the raw materials are received in the basement, the procedure of mixture and baking, how the dough is placed on the trays rials are received in the basement, the procedure of mixture and baking, how the dough is placed on the trays of the new traveling oven, which is not roly fascinating but is the latest marvel of the baking industry, and how it comes out 22 minutes later a rich brown uniform loaf of Claussen's better bread. They will be shown how it is cooled and wrapped to protect it from the hands of those who handle it and from the dust that travels through the air.

After the trip through the bakery the guests will be served with light refreshments and enjoy music and of on the ends.

Claussen's desire to be Columbian's friends and desire that Columbian Foreland Scotland. Ireland, Ger-

Motte's 11-piece orchestra.

Claussen's degire to be Columbian's friends and desire that Columbians he their friends so they implement that these specially invited from the monday night at their new bakery plant to take advantage of this coportunity to become better acquainted.

mechanical.

This machine is being used in the largest bakeries in the world, including England. Scotland. Ireland. Germany, Russia, Australia, New Zeaty and Canada.

We cordially invite the public to view the operation of this wonderful piece of mechanical equipment.

ening program.

WANTS ALL TO REGISTER.

Claussen's desires guests at the open house party Monday and Tuesday nights to register their names and addresses so that appreciation to visitors may be expressed and the number of persons passing through the plant may be known.

MACHINES WRAP LOAF PER SECOND

Claussen's Bakeries Have Modern Equipment.

PAPER FROM ROLL

Machines Measure Loaf for Circumference-Have Many Parts.

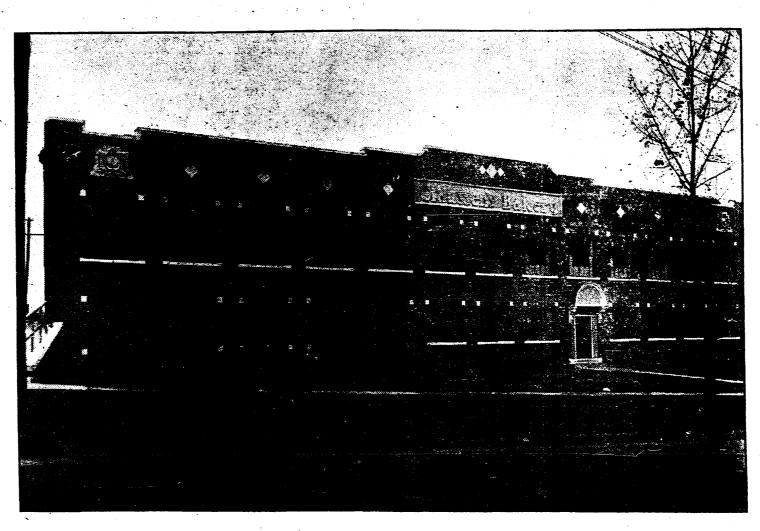
THE CLAUSSEN HOUSEWARMING

The State shares the gratification of the community over the opening of the large, "down-to-date" plant constructed by H. H. Claussen's Sons in Columbia, which the public is now invited to inspect, as a model establishment for the large-scale making of breads and cakes.

The House of Claussen was founded in Augusta many years ago by a pioneer master baker of the Southeast, bred to the craft from childhood; a man, as the Augusta Chronicle has said. "of the strictest integrity, a man of their and frugality." When he entered the field, housewives were scornful of "haker's bread," or at the most were patronizing. The late H. H. Claussen started his business in a small way, delivering his output daily by means of runners. Today 20 families in 25 in the cities and towns use regularly bread and rolls from commercial bakeries. The founder lived to see erected and in operation a great plant in Augusta, which lately has been doubled in capacity. His eldest son, George F. Claussen, he trained both as haker and husiness man, and he, with a younger brother. Euclid Claussen, is "carrying on," the scope of the enterprise steadily expanding under their management. The Columbia plant is their latest major venture in this broad-

The Claussen "housewarming" in Columbia is an event worth signalizing. Congratulations, and best wishes!

Come to Our Opening Our Housewarming—



Having completed our new bakery (with a capacity of 50,000 loaves of bread each day) and installed the most modern and latest improved machinery, we feel that the public, through whose generous patronage this bakery has been made possible, will be interested in seeing where and how the good "CLAUSSEN'S" bread they use is made. Also a complete display of CLAUSSEN'S "delightfully different" cakes.

Accordingly we have decided to throw our doors open and invite the good housewives of this community to a housewarming, believing that they will find a visit to the bakery both interesting and enjoyable.

TO INSURE SAFETY TO CHILDREN-NO CHILDREN ADMITTED WITHOUT ADULT

4 Until 7 P. M.

Tomorrow, Monday, October 8th

Dancing From 9 P. M. 'Till 12 Midnight

Music Flowers

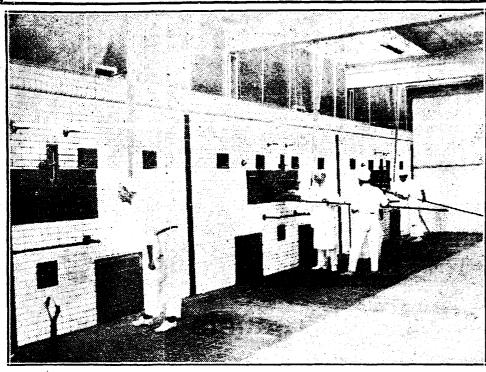
Claussen's

Souvenirs Refreshments

SOUTH'S FAVORITES SINCE 1841

Baking Cake for Thousands, Job of Claussen's Bakery

BATTERY OF CLAUSSEN'S CAKE OVENS



Three of the Garndt Rotary Cake ovens at the Claussen plant in Augusta. Their construction is of the most modern type and the baking chamber maintains a uniform heat that is lacking in the "home oven." Ovens of this kind have a decided advantage over others and play an important part toward "baking the flavor in" the cakes.

This equipment in the H. H. Claussen bakery makes it thoroughly up-to-date in every

respect and makes possible the production of more uniform products than ever before. Indeed, the great establishment, with a doubled capacity after the recent additions, is one of the most modern in the entire country and there is no bakery anywhere, regardless of size, that is superior to it from the standpoint of equipment.

The three new mammoth Garndt ovens especially built for cake baking, are of the rotary type and thus bake more uniformly than ovens of any other style. The favorable features of these ovens are that the discs on which the pans are placed revolve, thus equalizing the heat throughout the baking chamber. In large ovens, which are used in many bakeries, it is not uncommon for one part of the oven to be heated more than another. This condition really prevents uniform baking. The new and ultra modern Garndt ovens have been in operation at Claussen's for some time and are baking beautifully.

other foods; but every one who has any right to suspicion is agreed as to the value of bread.

Once when the people of France had long been budly governed by selfish kings, it was reported at the court that the people were dying for want of bread.

"Dear me how stunid of them!"

"Dear me, how stupid of them!" said a great lady. "How very stupid of them. Why don't they eat cake?" That showed her to be as stupid as she thought the people were. If they had flour to make cake with, could they not have made bread, which is heaper, and worse necessary for food?

cheaper and more necessary for food?

upon science.

Now turn your thoughts to the modern, up-to-date methods of producing a loaf of bread.

The flour-only the very highest quality is bought in carload lots delivered right at our plant door where it is unloaded and stored in a dry, sanitary storeroom. From here it is conveyed by an automatic conveyor to the third flour where the dough mixers and proofroom are located.

cated.

Only the most modern and scientific machinery is used in the Claussen plant and you are assured of a leaf of "Quality bread" Jelivered to your table practically untouched by the human hand.

Process of Making.

After the dough is mixed and allowed to set the required time to bring out the proper flavor in the bread, it is sent down to the main floor through the dough chute into a machine that cuts the dough into the proper size for a 16-ounce leaf. It is then conveyed into a revolving cylinder where it is made into a round leaf and passed on into the class.

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cylinder where it is made into a round lost and passed on into the glass inclosed automatic revolving proofer, where the lost is again allowed to rise. It takes eight minutes to pass through this machine and after the lost comes out it is placed in pans ready for their reception and put into another proof box which louds four racks each containing 450 loaves of bread.

After remaining in this proof box to show further rising it is then ready for the oven.
Clain-early plant is equipped with large white tile ovens of the very intertitye, each capable of baking fiduloaves of bread at one time.

As the bread comes out of the pans and placed on specially constituted tacks and allowed to coul From these racks and allowed to coul From these racks it is passed on to the automatic bread shaper which whops and senior the assuming their patrons of a sanitary loaf and one of uniform similar, for these two words, "Quality and "Sevice" is the foundation the hame of timesen with the time which the Clauseen business has and for the past as years and upon the hame of timesen will contain the name of timesen will contain the name of timesen will contain the hame of timesen will contain the loud (eremonial.

Knights Hold Ceremonial.

Knights Hold Ceremonial, into The State, and the State, and the State, will be staged in South Caronical Will be staged in South Caronical Control of Cont

choice of a place for the cere-lies between Spartanhare and such depending on the nam-ticles and up for the cere-lies and temple has a mem-n of time.

Springs to Speak, to the Siste, to the Siste, to the Siste, to the Siste, to the Seak, Oct 5.—Col. H. B. of Myrite Beach has accepted at on to deriver an address to station what at Nashert Salizabor to the October Salizabor to October Salizabor to the October Salizabor t

BREAD—"THE STAFF OF LIFE"

History of Bread, the One Food Which Rich and Poor Alike Must Have-Best Bread Comes From a Modern, Scientific Bakery-How It Is Made.

BY WILLIAM BALK.

This is a very old name for bread, and unlike many such old names, it is truly in the last four years that mere have learned how to study all kinds of food, and find out exactly how good they are, and in what we mean when we call it the "staff of life" is very old indeed. It must doubtless date back to the remote ages when men first grew corn for the purpose of making bread, and our reading in the Old Testament about the famine of corn in Egypt in the time of Joseph will give us



Supplied the Hardware

CLAUSSEN'S NEW **BAKERY**

Columbia and Claussen's Bakery are to be congratulated on this most modern new plant.

Congratulations to CLAUSSEN'S BAKERIES



Assortment of Package Sugar Standard Granulated XXXX Powdered

Tablets, Cubes, Browns

Savannah Sugar Refinery

Port Wentwerth

A THERE WAS A STATE OF THE SAME OF THE SAM

CLAUSSEN INSISTS

ON CLEANLINESS

OF First Consideration at New Bakery.

OF First Consideration at New Bakery.

USES MUCH LIGHT

Interior So Designed as 10 Avoid Dark Corners—Open Daily to Visitors.

No matter what you eat, the first thought you have is, "where does it come from" and the next thought you have is, "where does it come from" and the next thought "is the place it comes from clean;" Cleanliness has always been the first consideration of the Claussen's in the manufacture and handling of their products. The magnificent interior is designed with a view of keeping it spotless with no hidden or dark corners for dirt or dust to collect.

The ceiling and walls are painted a light blue over brick, wood and steel and the lower walls are planted at light blue over brick, wood and steel and the lower walls are planted as the light blue over brick, wood and the light blue over brick, wood and the next thought of the light blue over brick, wood and the next thought is the place it comes from clean;" Cleanliness has always been the first consideration of the Claussen's to have sepecial days for visitors to have special days for visitors.

In many homes they held in the lean plant the policy of Clausen's to have special days for visitors to have special days for visitors.

In many homes they house at the high and clean plant at any time with a decident plant in partor condition and the next for seal time, with special houseclean manage of the Carolina Cornerative Consolidated, is planning to day and fight.

They manufacture bakery products and it is the purpose of seath employe to keep themselves days for visitors

CHARLESTON CHAIRMAN

Rubber Covering for Smooth Pedals.

Metal tops of brake and clutch
pedals are dangerous when worn
smooth. There is a risk of having
the foot slip off when obliged to
work fast. This can be overcome by

The mysterious disappearance of water in the cooling system may be due to leakage at either the petcock at the rear of the engine block or the drain at the bottom of the pump.





Our Hearty Congratulations

The People of Columbia and **Vicinity**

On the fine new baking plant which is now at their service.

Our best wishes for success to the owners and management of this splendid plant of

Claussen's Bakeries The Paniplus Company

Kansas City, Missouri



Keeps Bread Fresh Longer Increases Its Nutritive Value Gives It a More Appetizing Flavor



One of the Most Interesting Views in Claussen's New Bakery



On the left is the "dough-break." Next is the trough ides the dough into even weights for the loaf, then co

Art of Baking Dates Back to Earliest Age of Civilization

In Prehistoric Age Man's First Step in Crushing Grain Or Making Flour Seems to Have Been by Rounded Stones-Grain Was Placed in Slightly Hollowed Stones and Cracked or Coarsely

By WERNER S. ALLISON, Advertising Manager Quality Bakers of America.

his wife, to prepare three measures another the hand mill, the mill uti- within the lifetime of many of the of fine meal, knead it and bake it lizing animal power, then one turned upon the hearth, which in all probby the wind and eventually that ability means in the ashes. The Neturned by water power. And last in bread baking from abroad to make groes knew of this method before came electrically operated mills, there was in this wonderful county. But oven development remained All the baker did was to give them

practically stationary for centuries after the coming of the atone or brick oven in which the fire was made inside the oven, then raked out and the bread baked by the retained heat.

Peculiar Laws Enacted.

In passing, it is worthy of comment that during the Middle Ages some curious though very arbitrary laws were enacted, which eventually resulted in the separation of milling and baking for the first time in the bistory of these industries. Henceforth, they were destined to develop separately.

A new economic policy, known as

develop separately.

A new economic policy, known as the mercantile system, developed in Europe at the close of the Middle Ages. This period was marked by the formation of great cities with powerful governments at their head. These governments required the expenditure of money on a greater scale than ever before in the history of the world—and this meant increased taxation. Statesmen saw therefore that for their ewn political Advertising Manager Quality Bakers of America.

Baking is one of the oldest human arts. It is older than history, older than civilization, its origin being lost in the twilight of fable. It would seem from various evidences of pre-historic days that baking was carried and his weapons and utensils were formed of stone, hor nor bone. In certain and his weapons and utensils were formed of stone, hor nor bone. In certain properties as in the lake foreign with the origin was with a possible and his weapons and utensils were formed of stone, hor nor bone. In certain properties are in this form even before bread times was known. In certain properties was known. In certain this form even before bread times was known. In certain this form even before bread times was known. Crunhing grain or really in what might be said to be flour making seems to have been by means of rounded stones, which have to flour making seems to have been by means of rounded stones, which have to the form making seems to have been by means of rounded stones, which have to the stone, and merely cracked or coarsely pounded by thess so-called millers.

The influence of this simple act was, nevertheless, spech-making, As were all the stones, and merely cracked or coarsely pounded by thess so-called millers.

The influence of this simple act was, nevertheless, spech-making, As were all the stone of the same of the s

And then came the remarkable period of the invention of baking machinery. Machines were invented to mix and knead the dough, to mould and divide it, to bake it in mechanically operated ovens and to wrap it, fresh and clean for protection against contamination and contact, against dirt and dust, against atmosphere and moisture, from ovens

Today ovens turn out thousands of

room when he needed an extra "hand."

"As for the baker himself, he was a cottager, often living above his baker you behind it. His break made hand such that hakes 6,000 loaves of bread hand hair family, if he had sons and daughters big enough to work, and the hair sons and the hair son hair in the dought so the sons and the hair sons and the sons and the hair sons and the sons and the hair sons and the h the hired hand ranked with the hired hand on the farm.

The family unit bakery scattered 30,000 such plants across America, yet, they only baked 30 per cent. of the people's bread. For a while it was a contest of arm against arm, cleanliness of hand against hand—and the housewife preferred her own hands in the dough to those of a baker she did no trust because she did not know his methods.

Invention of Machinery.

And then came the remarkable period of the invention of baking machines, work, Automatic thermostatic control makes possible uniform quality of bread, day in and day out.

Thirty Thousand Bakeries.

degrees and that it was essential that a bakery be more than a shelter for workmen. It was clear that a bakery plant was necessary that could make its own weather. This has meant fermentation rooms, refrigeration for hot days, steam heat for cold days and humidifying machines for dry days. Science has invaded the bakery. Nothing is left to guess work. Automatic thermostatic control makes possible uniform quality of bread, day in and day out.

Thirty Thousand Bakeries.

Today, the 40,000 bakeries produce over 75 per cent. of America's baked goods. And yet there are only 10,000 more bakers to bake for all America than there are bakers to bake for all America than there are bakers to bake for lone for the price is forgotten."

Invention aided by science and by the marvelous development in the use and application of electrical competitive bakers of the country.

Today the 40,000 bakeries produce over 75 per cent. of America's baked goods. And yet there are only 10,000 more bakers to bake for all America than there are bakers to bake for all of the price is forgotten."

Invention aided by science and by the marvelous development in the use and application of electrical competitive bakers of the country.

Perfect Flour!

Perfect Bread!

Congratulations Claussen's Bakeries

N offering our sincere congratulations to Claussen's Bakeries, we are mindful of the fact that this well known baking company has grown to large proportions because of the quality of its products. Every ingredient in Claussen's Bread is of the best quality, particularly RED STAR FLOUR. RED STAR, unconditionally guaranteed, is the cream of the best Kansas wheat, milled in a mill that is especially adapted to bakers' flour.



Eight "Red Star" Chemists

constantly guard Red Star's baking quality.

"Red Star" Flour

is produced in a mill kept as clean as your own kitchen.



The Red Star Milling Company

Wichita, Kansas

"A Richness That's Genuine"

CLAUSSEN'S

PRODUCTS

CAN ONLY BE OBTAINED BY THE USE OF

BUTTER AND EGGS

A Good Portion of These Articles is Furnished By Swift & Co.

BREAD WITH THAT BETTER FLAVOR AND PLENTY OF FOOD VALUE.

CAKES DELIGHTFULLY DIFFERENT—FULL OF DELICIOUS GOODNESS.

Ask For It By Name

BAKERIES



J. P. GAGNE.

To the Ancient Way; Americans

Have Improved Their Methods

European Bread-Makers Cling

has 20 odd years of experience and better bakery products.

J. C. H. Claussen, or Henry Claussen as he is familiarly known by his numerous friends, is the third and youngest son of the late H. H. Claussen. Henry Claussen, although he is a third partner in the firm of H. H. Claussen's Sons and second vice president of Claussen's Bakeries of Columbia, is not actively engaged in the bakery business, he having decided during his school years to enter another line of endeavor that would permit him to enjoy out of doors life and work.

Mr. Claussen is a partner in the firm of Claussen-Lawrence Construction company, builders of the handsome new home of Claussen's Bakeries and builders of many other in the firm of Claussen is a partner in the firm of the contral construction company, builders of the handsome new home of Clausen's Bakeries and building and has built hundreds of miles of hard surfaced roads in some of the Southern states. The firm right now is engaged on a concrete road building and has built hundreds of miles of hard surfaced roads in some of the Southern states. The firm right now is engaged on a concrete road building and has built dund has built hundreds of miles of hard surfaced roads in some of the Southern states. The firm right now is engaged on a concrete road building contract out of Greenville.

Mr. Claussen is a graduate of the Civil engineering school of the University of Georgia. After leaving college he was with the interstate commerce commission for one year, being engaged in the engineering and construction department of the Central remains of the Cantal remains and work.

Mr. Claussen is a graduate of the Civil engineering school of the University of Georgia. After leaving college he was with the interstate commerce commission for one year, being engaged in the engineering school of the University of Georgia. After leaving coll

Head of the Bread Production Department

available as the flour, yeast, salt, etc., commonly used.

Eaglish bakers make up, proof, and the same of the American bakers. Bread made in England has the same of the American bakers. Bread made in England has the same of the American bakers. Bread made in England has the same of sugars contained therein or because of the head of the small amount of sugars contained therein or because of the head of the small amount of sugars contained therein or because of the bread of France is sides and bottom because of the head of formal which it is made.

In England the two-pound loaves are the best sellers. The average price in American currency is eight the same flours are the purchase value of money in England is nearly twice that the purchase value of money in England is nearly twice that the purchase value of money in England is nearly twice that the purchase value of money in England is nearly twice that the purchase value of money in England is nearly twice that the purchase value of money in England is nearly twice that the purchase value of money in England is nearly twice that the purchase value of money in England is nearly twice that the purchase value of money in England is nearly twice that the purchase value of money in England is nearly twice that the purchase value of money in England is nearly twice that the purchase value of money in England is nearly twice that the purchase value of money in England is nearly twice that the purchase value of money in England is nearly twice that the purchase value of American and English bread is the two-pound loave, and the lower in England is nearly twice that the purchase value of American and English bread is the two-pound loave, and the lower in England is nearly twice that the purchase value of Merican and English present in Figure 10 to 10 to

Malt, three-fourths to one pound.
Milk, none.
Shortening, five to seven pounds.
Temperature, sponge 75 degrees, dough 80.
Milk is only used in fancy bread.
Two per cent. or more salt is used.
The Scotch bakers usually bake hatch bread. This is made by placing the pieces of dough very close together when introduced into the oven. As a result, the sides and ends touch during making and are somewhat broken apart when removed from the oven. The bakers of Scotland are so strongly prejudiced against the use of thermometers that it is unusual to find one in use.

French Bread.

The specifications must meet the specifications in down.
Holland being a dairy country much milk is used in the making of bread is not hased upon the size of bread in the making of

French Bread.

French bakers use mostly local bread highly nutritional value as for mostly local bread highly nutritions. The raw flour in the making of bread. This muterial cost of bread made from very poor color and quality. It is rich formulas is much greater than

Section of Cake Wrapping Department

H. H. Claussen's Sons



Two of the tables where young women in white uniforms wrap and pack the thousands of "Delightfully Different" Claussen's cakes every day that are shipped from the bakery to various distributors and cities over the South. No imperfect cake "gets by" and the smallest variation in baking or quality is quickly detected and reported to the proper

authority, for every Claussen's cake is guaranteed to be pure, wholesome, of the finest eating quality and full of "delicious goodness. The cake wrapping and packing department is in charge of Miss Josie Verdery who is a very capable and efficient young

woman. She has been with Claussen's several years.

ican money.

Malt, milk and yeast food are not used together. The bakers do not a have a clear conception as to the dissimilarity of these products. They seem to think that they all serve the same purpose in bread making. They fail to realize their individual values, and that the best loaf might contain all three in the right proportions. Many British bakers pride themselves in that they use neither of these, claiming that they only use "pure" ingredients. They are entirely ignorant of the fact that these substances might be, and usually are, just as pure, wholesome and valuable as the flour, yeast, salt, etc., commonly used.

Parisian barm is used, but usually fermentation is produced with yeast. The helt bread made in Europe is that produced in Holland, it being rery similar to that made in America. In Holland every ingredient used in the making of bread is tested. Close government supervision is given this industry and bread making materials must meet the specifications laid down.

Temperature, sponge 75 degrees ough 80.

Holland being cheaper in the making of bread is tested. Close government supervision is given this industry and bread making materials must meet the specifications laid down.

Holland being cheaper in the making of bread in Europe is that produced in Holland. In Holland being the produced in Holland. The being cheaper in the making of bread in Europe is that produced in Holland. It being that produced in Holland. In Holland being the produced in Holland being the produced in Holland. In Holland being the produced in Holland being the produced

Doughs made by the formula above are considered very rich and are used in making rolls (petits pains).

dominates. This is much the best and strongest yeast available. It sells for about 20 cents per pound, American currency.

Malt, milk and yeast food are not used together. The bakers do not have a clear conception as to the dissimilarity of these products. They seem to think that they all serve the same purpose in bread making. They fail to realize their individual values, and that the best loaf might contain all three in the right protorions. Many British bakers pride themselves in that they use neither of these, claiming that they only use "pure" ingredients. They are entirely ignorant of the fact that these substances might be, and usually are, just as pure, wholesome and valuable as the flour, yeast, salt, etc.,

Total contains only a that made from poor ones. Some bread is really worth twice as much, pound for pound, as others.

The best bread is really worth twice as much, pound for pound, as others.

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The best bread is not made from flour, water, yeast and salt alone, but from these ingredients and libut from these ingredients and libut.

The butch load is part with found as small quantity of maineral salts of the right provers the search flour, seems the four, yeast, 250 grams.

S milk and a small quantity of mineral salts of the right kinds.

Government supervision of bakery sanitation is a thing also much needed everywhere. There are many bakeries in this and other countries that should be cleaned up or closed. In fairness to the public, rigid government inspection of bakeries should be made by honest, capable inspectors. This is being done locally in some cities, but federal inspection should exist.

In Holland, milk bread must con-

ula:
Flour, 200 pounds.
Flour, 200 pounds.
Water, 115 to 120 pounds.
Yeast, 2 1-2 pounds.
Sugar, 5 pounds.
Malt, 1 to 2 pounds.
Milk (dry) 6 pounds.
Shortening, 5 pounds.
Salt, 3 1-2 pounds.
Yeast food, 1-2 pound.
Temperature, 80 degrees.
Time, 2 1-2 to 3 1-2 hours.

Before starting the car away from the curb, always back up a little as a precaution against running up on the pavement if the front wheels happen to be turned in toward the

milk, shortening, salt and yeast food.

YORK COUNTY NEGROES
The following is a good average for-MAKE PLANS FOR FAIR

Special to The State.

York, Oct. 5.—The Negroes of York county are formulating plans to make their annual fair here October 23-27 the biggest and best air they have ever held. For the first time in its history the fair has a field representative, H.—Thompson, for on the faculty of Harbison college, who is canvasing the county in the in-

Time, 2 1-2 to 3 1-2 hours.

Almost Gets Quota.

Walterboro, Oct. 5. Walterboro Red Cross chapter, Mrs. B. George Price, chairman, is within sight of its quota for the hurricane relief fund. The chairman began activities at once when the call came and the response has been generous. With just a little more effort the amount asked for will be reached.

Keep Spark Plugs Dry.

If an automobile has been standing out in a heavy rain or a cloudburst or has just been washed, examine the sperk plugs and blow away any water which may have accumulated around them.

Before starting the car away from the curb, always back up a little as a precaution against running up on the pavement if the front wheels happen to be turned in toward the keeping Car in Straight-Ahead Posi-

the pavement if the front wheels happen to be turned in toward the curb.

When buying spark plugs, be sure to mention the make of he car and its particular nodel.

Keeping Car in Straight-Ahead Position.

A tiny notch cut under the steeping wheel is a handy guide by which to know when the wheels are set in the straight-ahead position.

We Furnished

Architectural Mill Work

Claussen's Bakeries

We wish to congratulate this progressive firm upon the opening of their Columbia plant.

COLUMBIA LUMBER & MFG. CO.

INGREDIENTS

Bakers' Supplies

Into the manufacture of bakery products goes numerous articles known as ingredients or bakers' supplies

Baking Powder, Cinnamon, Extracts, Crystallized Fruits, Etc.

C. M. Pitt & Sons Co., Baltimore, Md.

Claussens Supply

> The majority of these articles and they are of the best quality the market affords.

SOUTH'S FAVORITES **SINCE** 1841

Bakeries

MERIT PRODUCTS OF BAKERY

Giant Mixer in the New Plant of Claussen's



Bakieries



Augusta Plant of H. H. Claussen's Sons



ing out that great standby of the people—the staff of life. It is therefore quite pleasing to note how well our bakery architects have succeeded in designing buildings which even on the outside indicate the high purpose to which they are dedicated. As a matter of fact, there seems to be developing in the baking industry an architecture of its own, for in almost every community from coast to coast we now find baking establishments that are veritable jewels in exterior design and execution.

Just as the housewife is liable to judge the business—of a barker by

Odd Names for Great Invention popular name given to the first au-tomobile. Among the other names for the new invention were: "Car-leck, electromobile, gasmobile, auto carriage, autovic, locomotive, cabine, victorine; ipsomotor, sineque, autogo, kineter and autokinet.

If nobody is called a liar or charg-cd with stealing, the meeting of the senate committee is called a "color-less session."

length of a strip of pans is placed at the discharge plate of the mould-tree. Its length may be parallel or perpendicular to the length of the moulder depending on the apnace given over to this spectation. The lineight of the fabel is convening to the fight of the special convening to the specia

Congratulations From

EKELOSE.

A Pure White, Improved Corn Sugar

Manufactured By Corn Products Refining Company 17 Battery Place New York, N. Y.

VIEW OF ONE CORNER IN CLAUSSEN'S NEW BAKERY

The above photograph shows one small corner of the handsome new bakery plant of Claussen's, just completed in Columbia. On the left is the proof box into which the racks containing the pans of dough are placed just before going into the oven for their final "raise" or "proofing." Just in front of the racks stand J. P. Gagne (on the right), production manager of Augusta and Columbia, and Irvin Collins, assistant production manager of the Columbia plant. On the right is suspended the overhead proofer. One of the many sanitary steps necessary in the production of Claussen's Quality Bread. The equipment is of white and the bread is practically untouched by human hands.

the which, production assesper of Aurent and the control of the co

We Most Heartily Congratulate

Claussen's Bakeries

And Also

The City of Columbia

Upon the opening of Claussen's new plant in Columbia costing thousands of dollars, and also upon the great success of the Claussens in having produced QUAL-ITY PRODUCTS for such a long number of years.

The William Kelly Milling Co. Hutchinson, Kansas

Manufacturers of

"Kelly's Famous"

"Craftsman" Flours

Quality

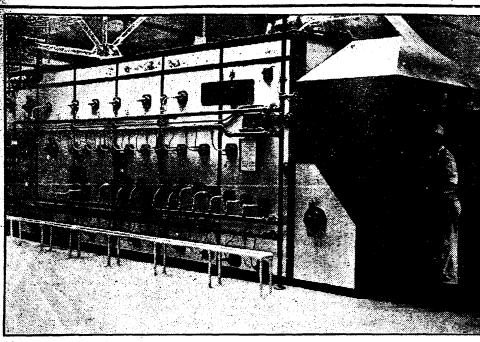
The quality of the PRODUCT is obtained from the quality of the INGREDIENTS and skill.

Two of the principal ingredients—RICH MILK and PURE CREAMERY BUTTER—most of which are furnished by Armour & Co.

Claussens

BAKERIES

MAMMOTH TRAVELING OVEN USED IN BAKING



The above photograph shows the latest type of traveling oven. It is a marvel in the baking industry, and it is very fascinating to see this oven in operation. It is automatically controlled and is fired with gas. Visitors will have the privilege of seeing break baked in 27 minutes.

We Want You to See How We Do It. | removed for cooling and wrapping. This is the latest type traveling We want you to see the uniform tray oven. It will bake a ton of bread bake, assuring the customer the same

every hour. It has 65 constantly moving trays which carry the bread pans.

The bre is in the oven but 24 minutes, and in that time travels 60 feet over four decks, to emerge at the point where it entered and be crust, and to smell and feel the de-

licious, appetizing aroma surround-ing it all. In short we want to make you just as enthusiastic about this new oven and its bread as we

· VISITS BARNWELL are.
So come and see with your own eyes, this wonderful example of mechanical efficiency, this ingenuous product of the world's greatest oven builders, at work. Lieutenant Governor of Texas Visits Home of His Nativity

BARRY MILLER

Special to The State.

This Week.

tinguished visitors in Barnwell this

Charleston. Oct. 5 (By A. P.)—The Socialist state convention, meeting here last night, deferred selection of the state electoral ticket until after the address of the party's chief Norman Thomas, here tomorrow night. It had been expected that the state ticket would be named at the meeting, but the caucus decided to await await further developments expected to break later. Thomas, it is announced, will denounce both the major political parties and will drag into the open facts about the socalled hydr power trust.

The electors are to be picked a a meeting Sunday aftermoon. C. H. Taylor, national organizer of the party, announced here tonight.

Taxes Show Decrease.

When mother was a girl, bread of the other—then somebody sat baking was largely a kitchen operation. Certain days in the week were those who obtained any still end became the "heels" on the mainly because the "heels" on the worn. Sometimes fair and sometimes good Few were those who obtained any will be cause the "heels" on the worn. Sometimes fair and sometimes good Few were those who obtained any will be cause the "heels" on the them mainly because the "heels" on the family not will be the modern bakery removes all of the worn.

And baking in those days was largely a hit and miss proposition.

If the housewife was "lucky," the family enjoyed the product, but is expended in obtaining the maximum amount of nutrition in each loaf and the element of chance if family enjoyed the product, but element of the family enjoyed the product, but element of the family and a consistent run of "lucky" and apologized to all the family. The wife who had a consistent run of "luck" was looked up to in the neighborhood. She became known far and wide. for her baking skill and her product was in demand at church's bread but today great traveling overs, like the new mechanical states and wide. The results in green and wide. The results in green and apologized to all the family. The wife who had a consistent run of "luck" state in various calculated the properties and wide. The results in the result in the prosent and apologized to all the family and a consistent run of "luck" state in various calculated to "raise" properly, mother had a consistent run of "luck" state in various calculated to "raise" properly, was looked up to in the neighborhood. She became known far and wide. For her baking state the family and apologized to all the family enjoyed the pr

BUY MUCH MATERIAL OF LOCAL DEALERS, In building the new Claussen plant, the owners instructed the Claussen-Lawrence Construction company to make all possible purchases in Columbia.

Dealers in materials in Columbia, listed herewith supplied materials for the work and did so in a manner highly satisfactory to the owners and to the contractors:

Texas delegation to Washington for the purpose of informing Herbert Hoover that one speech in the Lone Star state would insure its electoral vote for the Republican candidate. Texas, he said, would probably give Governor Smith the largest majority ever given a presidential candidate in that state.

The lieutenant governor is in line for the gubernatorial nomination to succeed Governor Dan Moody and he has promised his Barnwell friends to return to this city for a visit of several days after his election to that office two years hence. This was his first visit to Barnwell in 56 years and he took advantage of a business trip to New York to visit the place of his birth. He and Colonel Harley first met as delegates to the Democratic national convention in San Francisco eight years ago, when the South Carolina and Texas delegations occupied adjoining sections. in a manner nighty satisfactory to the owners and to the contractors:

Guignard Bricks Works, common brick; Richland Shale Products company, "Richtex" face brick; George Wells, cement and sand; Ruff Hardware company, lime and hardware; Shand Engineering company, miscellaneous steel and iron; W. C. Summer steel sash; C. W. Turner, steel doors; Columbia Paint company, glass and paints; DeLay Roofing; company, skylights and metal work; Otis Elevator company, elevator; C. C. Weir, electrical contractor; W. B. Guimarin and company, plumbing and heating; A. A. Bradford, screens; Columbia Lumber & Manufacturing company, mill work and lumber The superintendent for the contractor, O. R. Jones, says he never saw more thorough and compatent inspection of the plumbing, electrical and other construction work than that performed by the Columbia building inspectors' department.

The laying of the brick was well taken care of by H. E. Beachum.

C. B. McGrady applied the paint, most of which was sprayed on instead of the old method of brushing.

IMPROVEMENT SOCIETY. MEETS IN FORT MILL

Special to The State.

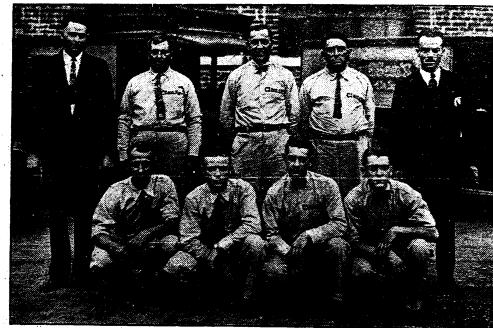
Fort Mill, Oct. 4.—At the monthly meeting of the Social Improvement society, held in the auditorium Wednesday afternoon, plans were made for a free clinic to be given at the central school for the benefit of the children of the community under school age, looking to the correction of physical defects. County and state officers will co-operate with the society in promoting the work.

The high school athletic association was reorganized at a session of the pupils included in the grades from the eighth up Wednesday morning, with the election of James Massey, president; Maxwell Potts, vice president, and Miss Tillie Mills, secretary. Miss Effic McKenzie was elected cheer leader, and Alfred Jones and Miss Susie Caldwell, members of the faculty, will serve as advisers. The association will put on a campaign to sell season tickets for the football and basketball games to be played this season.

Encircling the entire airplane from propeller to tail, a large metal band, recently devised in Europe, is declared to lessen damage in case of crashes or collisions.

be played this season

GROUP OF CLAUSSEN'S COLUMBIA SALESMEN



The picture shows seven of the ten salesmen employedby Claussen's Bakeries to distribute their bakery products in Columbia and the surrounding territory. The salesmen are in Claussen's uniforms, with their rounding on the left, sanding, and their salesmanager on the right, standing. Reading from left to right, standing. R. E. McLendon, Route Foreman; Peter Gretes, H. E. Williams, Frank Seigler, C. C. Brotherton, Salemanager. Seated: H. C. Shealy, Cordele Bragg, George Romanstine and Hugh Howell. T. A. Salters, E. Amiok and Hugh Linder, not present

DEFUNCT ANDERSON BANK paid since the liquidation, besides

PAYS NINTH DIVIDEND three out of stock assessments, mak-

Squeaky brakes are caused by Special to The State.

Anderson, Oct. 4.—Another dividend was paid this week by the Bank sets which were allowed. The state which were allowed. The sets which were allowed. The ter imbedded in the lining, loose and mount paid this week will be \$24,
look or shoe improperly adjusted to the drum, rivet heads dragging on the drum, grit or other foreign matter imbedded in the lining, loose and amount paid this week will be \$24,
look or shoe improperly adjusted to the drum, rivet heads dragging on the drum, grit or other foreign matter in the lining, loose and chor bolts or brake rods and ructed parts.

Traveling Over Assures Loaf of Uniform Quality

New Machinery for Bakeries Enables Maker of Bread to Remove All Guess Work From Manufacturing Process—Gauge Result Scientifically.

SOCIALISTS DEFER ELECTORAL TICKET

Our Heartiest Congratulations To Claussen's Bakeries

Upon the opening of their magnificent new plant costing thousands of dollars in this city. A GOOD city and a GOOD organization have joined hands for mutual service.

Warner Outdoor Advertising Co.

1329 Main St., Columbia, S. C.

Build With Guignard Brick As The Claussen's Did

The business house or the home that is properly constructed of Guignard Brick has nothing to fear from winds or floods. Brick construction carries with it that comfortable feeling of security from the elements that cannot possibly be obtained with any kind of frame material.

The quality of our product has been tested through many long years of service. We do a state-wide business and we are prepared to ship in any quantity desired on very short notice.

When Interested in Brick Construction of Any Kind Write, Wire or Phone

GUIGNARD BRICK WORKS

Columbia, S. C.

Laboration and the second second

Phone 5261.

Congratulations

Claussen's Bakeries

On the Completion of Their Fine New Plant

Joe Lowe Corporation

Bush Terminal Bldg. No. 8 Brooklyn, New York

Cabell Division, Baltimore, Maryland

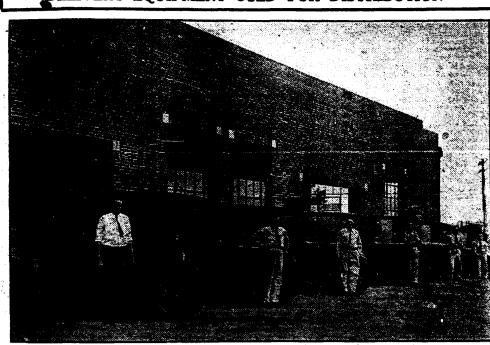
WORK IN HARMONY

Wonderful Loyalty Contributes to Growth.

of Employes.

Claussen's Employes Always Work in Perfect Harmony-

DELIVERY EQUIPMENT USED FOR DISTRIBUTION



Six of the ten Dodge Bros. trucks used by Claussen's Bakeries in Columbia and the surrounding territory for the distribution of Claussen's Quality Bread and Cakes. A shop and mechanic is maintained by the company to keep-their delivery trucks in first class condition and insure the customers of efficient service. The designs used were created especially for Claussen's.

BAKER DRIVES FOR NEW MARKETS

DEVELOPS NEW FIELD

Michigan Citizen Establishes

The recent activities of a whole-

Like most small cities, his city has a good baseball team. Sometimes they played in the local stadium, and sometimes they went to neighboring cities, this aggressive baker or one of his representatives was on the spot. To see the game? Not exactly.

In Coffee Rings.

So this is what he did. He made up a batch of small but very rich coffee rings, just large enough for one person and slipped each one into an attractive glassine bag. Them he arranged them neatly in his basket. You can guess the rest of the story. They sold easily, cutting materially into the candy man's sales. The baker, discovering this ready market, played it steadily, never missing a game during the entire season.

He charged 10 cents apiece for

Two trains left the station for the beach every day. This maker never failed to have a representative walk up and down the platform with a tray of these picnic boxes. He soon learned that someone always forgot to include sweet goods or else would decide that an extra supply might be a wise insurance for a success-

so well, he might as well come in for some of the shekels.

In Coffee Rings.

So this is what he did. He made up a batch of small but very rich coffee rings, just large enough for one person and slipped each one into an attractive glassine bag. Them he

Boxes at Train.

He never failed to have someone with his boxes at each train, for he determined to build up the idea of service along with that of qualifier.

and three years' service with Claussen's.

Irvin Collins is assistant production
manager of the Columbia plant and
has just completed a three months'
course in the Dunwoody Institute of
Baking in Minneapolis, Minn.

Proud of Record.

With this class of skill and with
this type of men in Glaussen's production department, Columbians may
fell assured that they will be supplied with the very best loaf of
bread it is possible to make. These
men are very proud of their record
is ince it has been through their efforts and the skill employed by them
that has given Claussen's five honorable mentions, and the winning
of the silver cup for 1927. This cup
was awarded by the Quality Bakers
of America in the Better Bread contest, and was competed for by the
leading bakeries in the United Statss.

The following is a list of names he determined to build up the idea of service along with that of quality.

The success of his picnic special led him into further adventures. He watched the newspapers carefully for announcements of lodge, Sunday school or local society annual picnics. Whenever there was to be an outing, this baker would call on the women of the supper committee and offer them his services. His services would guarantee their lodge or society or Sunday school a special picnic box of his rich sweet goods, freshly made and wrapped carefully in wax paper. Furthermore, without extra charge, he would agree to enliven this assortment by printing the colors or insignia of the lodge ctc on the covers of the box.

He reports that the idea of printing their colors free, sold these boxes to the women. It was something just a little different, and it costs them nothing.

By the end of he season this baker of America in the Better Bread conletest, and was competed for by the
leading bakeries in the United Statss.

The following is a list of names
of the employes in the bread department of Claussen's bakeries in Columbia: W. R. Mitchel, Bert Burgamy, M. Glanton, J. Flannigan,
Walker Smith, Shorty Buff, R. L.
Henry, Espie Collins, E. R. Mason and
O. B. Bragg.

Ia Cake Department.
The cake department of H. H.
Claussen's Sons is in the very efficient hand of George Paul, who is
the highest type expert on cake in
the United States, he having been at
one time in charge of the cake production for 16 of Chicago's largest
bakeries. Mr. Paul in addition to
being the best authority on cake
formulas is possessed of a personality, which causes his employes to
put forth their very best efforts at
all times for the efficient operation
of their department.

Mr. Paul is aphy assisted in the

ness in novel ways.

For Winter Season.

As a result of a summer campaign, he is in position to go after winter sweet goods business. He plans a special school lunch box for 10 cents which mothers can order the day before and be sure the contents will be fresh and wholesome. He plans, also, to sell his individual glassine wrapped coffee rings at the municipal skating rink lunch counter. His quality will be so well advertised by his summer business, that he can easily place his 10 cents packages with the lunch counter company.

CAKE IS THE MOST WHOLESOME SWEET

If you ask a housekeeper what is claudie he most popular dessert, she problem bly will tell you she doesn't know or will mention something other than lake But if you sife the market had been as the state of the st

of which we could make a food that would contribute more directly to the uphulding of one's health?

Probably you will contend that the ingredients are not proportioned in such a way as to make cake a well-balained food. Granted, but what dessert is? Of all desserts, one is more worthy to be classed as a staple food, as a necessity rather than as a luxury. The body requires way of meeting this requirement than by eating cake. When one eats cake, he takes into his system in addition to sugar, eggs, flour and hutterflesh and bone builders.

Today the consumption of cake is greater than ever before and this is rery largely because of the excellent quality and law price at which it can he had from reliable bakers through the rotal grocers. Most housewires have learned long since how foolish it is to bake, when such good cake is railanable at a price much lower than is the actual cost of baking the same quality of cake in the home. It is estimated that ten years ago not five housewires out of 100 use commercial cake, whereas now it is not for the year, 45,247 failtied to pass the tests.

A 19-foot wait isn't the final limit, Let's see what four more generations of pedictrianism can produce.

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A 19-foot wait isn't the final limit, Let's see what four more generations of pedictrianism can produce.

A 19-foot wait isn't the final limit, Let's see what four more generations of pedictrianism can pr

long now before the first game."

EMPLOYES ALWAYS | TRAIN SALESMEN FOR THEIR WORK

Claussen's Bakeries Employ Men of High Type.

STRESS COOPERATION IN NEW METHODS

"One Hundred Per Cent, Effi-Competition Brings Changes in Methods of ciency and Loyalty" Motto Selling.

Claussen's bakeries only employ One of the main factors in the remarkable success of Claussen's men of the highest type since it is necessary to train them in the latest bakery has been the splendid comethods of merchandizing bread and ployes. It is with pride that the cakes and to adhere strictly to the management tells that Claussen's employes work in perfect harmony for common purpose, to make the very best possible products and to serve their customers to the very finest The entire bread production is under the direct supervision of J. P. Gagne, one of the country's most capable authorities of formulas for

cies or by educating the consumer to the advantages of baker's bread.

As competition in the bakery business increased and improvements were made in bakery machinery, the aggressive bakeries began to realize the possibilities of their business. As time went on the production end of the bakery business made rapid strides and within a few years the perfected loaf of baker's bread made its appearance on the market. Then came the problem of disposing of this improved quality of baker's bread, and the aggressive bakers began to solve this problem by going into scientific merchandizing of their products. They realized the value and importance of clean delivery equipment and the bread truck of today is as clean, both inside and sout, as are the pleasure cars. They are washed daily and kept in good the mechanical condition, and they are repainted at regular intervals to improve their appearance.

The bread salesman of today must first make application to the route.

cakes and to adhere strictly to the policies of this progressive bakery.

In the past 15 years the selling end of the bakery business has undergone drastic changes. The old type bread delivery has passed into the must fulfill certain requirements as to age, height, education, appearance. He must fulfill certain requirements as to age, height, education, appearance and the driver with his untidy appearance. He must fulfill certain requirements as to age, height, education, appearance and have some references. After he is accepted as an employe, he is required to ware uniforms and to keep these uniforms clean. He is required to attend regular salesment would start out some time during the morning with his wagon to defliver bread. No effort was made to increase his sales by definite poli-

We Wish to Congratulate

hearty co-operation of our people.

Claussen's Bakeries

engine is one that fits so that the bottom of the plug is flush with the inside wall of the cylinder head, and The human element is one of the biggest problems in the bakery industry of today and Claussen's policy is not to hire and fire salesmen but to hire and train them.

For Efficient Engine Operation.
The operating efficiency of an engine depends on the condition of the right depends on the condition of the regular practice of flushing out the result practice of flushing out to hire and incomplete to the full heat of the explosive temperature alkaline solution, so as to keep the inside surfaces clean and allow the hot water to deliver its heat readily to the metal of the core.

Cleaning Cores of the Fall's

Refuses to Compete on Price Cutting Basis.

Himself in Sweet Goods Line.

From Bakers Weekly.

sale baker in a small Michigan city built a substantial business in sweet dough products. Realizing the large profit in sweet goods, he set out to establish himself in that line. But local bakers on a price cutting ba-sis. Instead he adopted a high qual-ity formula, and adhered to it. Then he began to go after the business, on the theory that people on a holi-day like plenty of rich sweet things to eat.

actly.

He had watched the crowd buy soda water, candy and peanuts in large quantities. Therefore, he decided that if the baseball fans liked sweets

Claussen's

played it steadily, never missing a game during the entire season.

He charged 10 cents apiece for these sweet coffee rings, though in his bakeries and grocery stores he sold them for five cents. This extra nickel more than paid for the wrapping and the salary of his representative. And of course, as the name of his bakery was printed on each wrapper, he gave himself some sound advertising in the bargain.

But he did not stop with the baseball games. Fifteen miles away there is a beach resort, popular with people in his city. Families go to this beach regularly during the summer months, most of them taking along picnic lunches. So this baker decided to put up a special "picnic assortment" for 25 cents. He selected as a variety the best sweet dough products he could for the money and still make a good profit. These he packed neatly in a cardboard box on which he printed "Rankin's Quality Pienic Sweets."

Two trains left the station for the basch every day. This maker never

We Furnished

and

Installed All Glass

We Wish to Congratulate Both Claussen's and the city of Columbia upon the opening of this fine new industry. We Install All Kinds of Glass

Columbia Paint Company, Inc.

The City Ice Co.

1721 Main St., Phone 3156

We Congratulate

Claussen's

upon the opening of their splendid new

Such an industry as this is a fine asset for any city and we feel sure that Claus-

sen's will never regret coming into Co-

baking plant in this city.

lumbia.

New Bakery

all times for the efficient operation of their department.

Mr. Paul is ably assisted in the cake department by Joe Ferber, vetreran and superintendent. Mr. Ferber was brought up in the baking business, having started in this field many years ago with his ungle. Casper Ferber. Assisting Mr. Paul and Mr. Ferber is Charlie Burgess who is a very capable and efficient young man and deserves much credit for the work he has done in making the cake department is due much credit for the excellent wrok they accomplished years ago in the old Claussen shop, when through their loyalty and efficient efforts the splendid quality of Claussen's cakes became very popular and as a result they have today one of the best and most modern equipped cake shops in the Southeast.

List of Employes.

Besides the efficient assistance rendered Mr. Paul in the cake department by Mr. Ferber and Mr. Burgess. he is surrounded by a corps of loyal employes their service ranging in years from one to 15 with the firm of H. H. Claussen's Sons. The cake department employes are listed as follows:

Joe Ferber, Charles Burgess, Grady McDonald, Mrs. Josie Verdery, Miss Jeanette Smith, Miss Lesie Brown, Miss Clarice Bell Wiggins, Mrs. Claudie Wiggins, Mrs. Hattie Belle Summeran, Miss Lucile Lybrand, Miss Edna Moultrie, Miss Mary Taylor.

Other employes of the cake department including the clean-up crew ser as follows: Claude Stephens the most popular dessert, she probably will tell you she doesn't know or will mention something other than cake. But, if you sift the question down to the fine points and really make a canvass, you will find that cake is the most used, and the most universally liked of all desserts. Cake occupies the same place in the "Dessert world" that bread occupies in the "nutritious food world." In the daily diet of man, cake is one of the most wholesome of foods.

Very naturally there is a reason for the unusual popularity of cake, a reason, that makes anything popular, viz. It is good. Upon analyzing cake, it is found that each and every impredient is wholesome and contributes toward building up the human system. Flour, eggs, sugar, fruits, butter, what could be more nourishing? Where could we find ingredients of which we could make a food that would contribute more directly to the upbuilding of one's health?

Probably you will contend that the ingredients are not proportioned in such a way as to make eake a well-baianced food. Granted, but what dessert is? Of all desserts, one is more worthy to be classed as a staple food, as a necessity rather than as a luxury. The body requires

Henry Mckinnie.

We Congratulate

Claussen's Bakeries

Upon the completion of their new plant in our city. We welcome

this well established and successful industry and bespeak the

The National Loan and Exchange Bank

Columbia, S. C.

On Their New Plant and

Wish Them Much Success

Atlanta Container Corporation

Atlanta, Ga.