



Business for Sale

Ponderosa Plumbing and Heating

Williams, Arizona

Strong Customer Base
Highly Profitable With Low
Overhead Business Model

Accelerating success.





PONDEROSA PLUMBING AND HEATING, LLC

Now is your chance to own your OWN plumbing and heating business that serves the beautiful communities of Northern Arizona. Ponderosa Plumbing and Heating has been serving these communities for the past 7 years with a sound business model that is tried, proven, efficient, low stress and perfect for growth and ready to expand!

Ponderosa Plumbing and Heating is a service-based business that operates primarily on an appointment basis and takes on projects ranging from simple service and repair to remodel and new construction to complex plumbing and heating system change outs and everything in between. This business model provides more consistent work and with the focus on service there is less competition especially when it comes to servicing domestic and space heating hot water systems. The business is licensed for both residential and commercial work. Another noteworthy point is that Ponderosa Plumbing and Heating has great relationships with the other local plumbing companies and views them as business associates rather than competition. When the other companies become backlogged with work, they often redirect customers to Ponderosa, which adds to Ponderosa's customer base, work consistency and bottom line.

The owner currently runs the business himself out of a home office and uses a highly organized and well stocked 20' x 10' storage unit, a 6' x 12' enclosed utility trailer set up to be a "rolling

supply house" and a new van outfitted to handle most service jobs. The set up between these vehicles boasts nearly two full sets of tools and equipment making the business ready and waiting for two active field working employees or small crews even. Owner lets the home answering machine take the calls and at the end of the day he returns them to set the customer up with plumbing service for the following day. This is the perfect model for a father-sons-mom operation or similar. With little monthly debt, operating with low overhead and each year having the customer base grow, the business becomes more profitable with 2018 being the best year yet!

Ponderosa Plumbing and Heating is completely sustainable as is, but a buyer would also have the option for growth with minimal effort. The business does not currently offer emergency service as he is a single owner operator. However, with an additional "Fireman" plumber on call to handle any emergency calls, the funds generated would easily pay the wages for this plumber and for someone hired to handle the phone calls and serve as dispatch and scheduling, while increasing the company's total profit along with securing and growing the customer base for the future. There is also potential for more business with a truck or van equipped for drain cleaning and camera work if that avenue of business is desired and pursued.

PONDEROSA PLUMBING AND HEATING, LLC

WEB ADDRESS:

ponderosaservices.com

Google Places for Business:
Top listing when search for
“plumbers near Williams, AZ”

BUSINESS ASKING PRICE:

\$249,000

FF & E:

\$100,000

INVENTORY:

Valued at \$3000-\$4000
included in the sale of the business

SUPPORT & TRAINING:

Owner is willing to provide a
transition period with the new owner

REASON FOR SELLING:

Time to retire



From top left: Utility trailer “rolling supply house”, fully outfitted van ready to handle most service jobs



CONTACT US

KEVIN B. CALL, CPA

Vice President

+1 928 440 5450

kevin.call@colliers.com

DENNIS KELLY

Senior Vice President

+1 928 440 5450

dennis.kelly@colliers.com

COLLIERS INTERNATIONAL

1150 N. San Francisco Street

Flagstaff, AZ 86001

P: +1 928 440 5450

colliers.com/arizona

Ponderosa Plumbing and Heating, LLC

Own a business in the beautiful town of Williams, AZ. With it's unique business structure the work is consistent yet diverse keeping each day interesting.

Williams is a regional crossroad for Northern Arizona and Grand Canyon National Park. People travel from all over to visit the area, see its famous landmarks, and are most often found in a happy, vacation state-of-mind that rubs off on everyone, positively adding to each day spent here.

This document has been prepared by Colliers International for advertising and general information only. Colliers International makes no guarantees, representations or warranties of any kind, expressed or implied, regarding the information including, but not limited to, warranties of content, accuracy and reliability. Any interested party should undertake their own inquiries as to the accuracy of the information. Colliers International excludes unequivocally all inferred or implied terms, conditions and warranties arising out of this document and excludes all liability for loss and damages arising there from. This publication is the copyrighted property of Colliers International and/or its licensor(s). ©2020 All rights reserved.