125 **TECHNOLOGY PARK**

Single-Tenant, Net Lease 36,401± RSF

FARO TECHNOLOGIES (NASDAQ: FARO) LOCATED ACROSS FROM CORPORATE HEADQUARTERS

> 125 Technology Park Lake Mary, FL 32746

> > Colliers

OFFERED & PREPARED B

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2008

FARO is named

1981

Simon Raab and Greg Fraser found the Res-Tech company in Montreal, Canada. Two years later, they changed the name to FARO.

1996

FARO expands into the European market.

1997 FARO goes

American

NASDAQ

exchange

under the

symbol FARO.

stock

to Forbes' list of America's 25 fastest-growing tech companies. public on the

2011

FARO Focus3D is named as a best new innovation by Popular Science magazine.

1981-2018

TENANT OVERVIEW

Founded in 1982, FARO Technologies, Inc. (NASDAQ: FARO), alongside its more than 1,850 employees across the globe, is considered the world's most trusted source for 3D measurement, imaging and realization technology. Headquartered in Lake Mary, Florida, FARO develops and manufactures products across a variety of industries such as manufacturing, construction, engineering, public safety, forensics, dental and others.

In 2017 and 2018, FARO acquired six companies as part of their long-term strategy to bolster their presence and strategically expand their product portfolio. These acquisitions enhanced their reach into the dental, medical, photonics and public safety forensics.

FARO's sales were diversified across a broad number of 15,000+ customers worldwide. Their ten largest customers by revenue represented an aggregate of approximately 2.2% of total sales in 2018. No customer represented more than 1.0% of their sales in 2018 or 2017.

FARO's total sales increased by \$42.7 million, or 11.8%, to \$403.6 million for the year ended December 31, 2018. This is up from \$360.9 million for 2017, \$325.6M in 2016, and \$317.5M in 2015. This increase reflects consistent, improved growth in FARO's product and service revenue as they continue to introduce new products and grow their global sales force consistent with their ongoing strategy.

2013

FARO is announced as one of the "Top 100 **Fastest-Growing** Companies" by the Management Magazine Fortune.

2016

FARO opens new Brisbane, Australia office to increase footprint in Asia Pacific.

2017

Launches new FARO Focus 70 Laser Scanner - setting a new entry price/ performance standard Launches FARO

Vantage Laser Tracker product line - setting a new standard for portability, mobile device control, ruggedness, and value.

2018

FARO Named to Forbes' List of America's 25 **Fastest-Growing Tech** Companies

FARO crosses \$400 million milestone in annual sales for the first time in company's history.

FARO releases 14 new products and completes four acquisitions, including a strategic entry into a new Photonics vertical.

Announces Planned Succession

FARO®

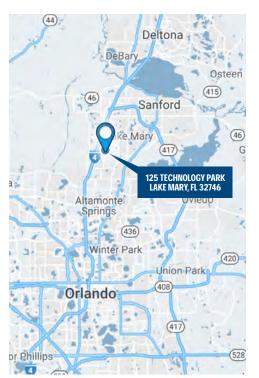
2019

and Retirement of Founder and CEO. Dr. Simon Raab. **Following** 36 Years of Service

The Owner has retained the Rossi-Campton Investment Services Team at Colliers International as the exclusive agent and advisor for the disposition of a critical real estate asset occupied by international technology firm FARO Technologies, Inc. (NASDAQ: FARO), located in Lake Mary, Florida. 125 Technology Park (the "Property" or "Asset") is a single-story, 36,401-rentable-square-foot building on 3.27 acres of land in Technology Park at Lake Mary. The building is in excellent condition, featuring a new roof with a fully transferable 20-year labor and materials warranty and well-kept building systems. The Property offers strong connectivity to the region's extensive roadway system as well as an extremely attractive amenity base within a few minutes drive.

125 Technology Park serves as the main U.S. production, research and development (R&D), service operations and manufacturing facility for FARO. FARO has utilized this building since it was custom built for them in 1991. As such, the facility has received extensive improvements from the tenant over time, such as additions of clean rooms; chilled R&D laboratories; walk-in, climate-controlled rooms; walk-in coolers; and more. Additional power and HVAC units have been added to the building to service these intensive operations.

- CLICK HERE TO VIEW THE PROPERTY -



PROPERTY DETAILS	
Address	125 Technology Park, Lake Mary, FL 32746
Jurisdiction	City of Lake Mary
RBA	36,401± RSF
Parcel Size	3.27± AC
Zoning	M-1A (Light Industrial)
Year Built	1991/1998
Parking Ratio	3.5 per 1,000 RSF (127± spaces)
Occupancy	100%
Tenant	FARO Technologies (NAS- DAQ: FARO)

INVESTMENT HIGHLIGHTS

- > Creditworthy, High-Tech Tenancy FARO Technologies, Inc. was founded in 1982 and has occupied this building since 1991. FARO carries very little debt and over the past four years has substantially increased sales and gross profit. FARO's customer base is also heavily diversified, whereas no single customer represented more than 1.0% of their total sale volume for 2018 or 2017.
- Net Lease with 6 Years Cash Flow The net lease structure provides a predictable Net Operating Income (NOI) during the 6-year lease term.
- > 3% Annual Escalations The lease includes 3% annual escalations to the base rent, providing an investor with a hedge against possible future inflation.
- > Superior Long-term Asset The building has received significant enhancements as part of the tenant's ongoing operation, including a complete re-roof in 2015 with a 20-year warranty. The building features heavy power and has been constructed to satisfy FARO's long-term needs. As a result, the asset offers superior construction able to satisfy a multitude of tenant requirements.
- > Prime Real Estate Location The Property is located in Technology Park at Lake Mary. Lake Mary has experienced positive absorption in each of the last five years, totaling more than 750,000 square feet and more than any other submarket in Orlando. Rental rates in Lake Mary are still more than 10% below the previous highs of 2007. Lake Mary has and continues to be the major beneficiary of numerous corporate relocations within the Orlando MSA.

PRICING SUMMARY		
Year 1 NOI	\$389,524	
Cap Rate	7.1% (Year 1)	
Asking Price	\$5,475,000	
\$/SF	\$150	



1991/1998 Year Built



Credit Tenant listed on NASDAQ



36.401± RSF



6 Years
Remaining Lease Term



100% Occupancy



Enhanced Building Systems



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